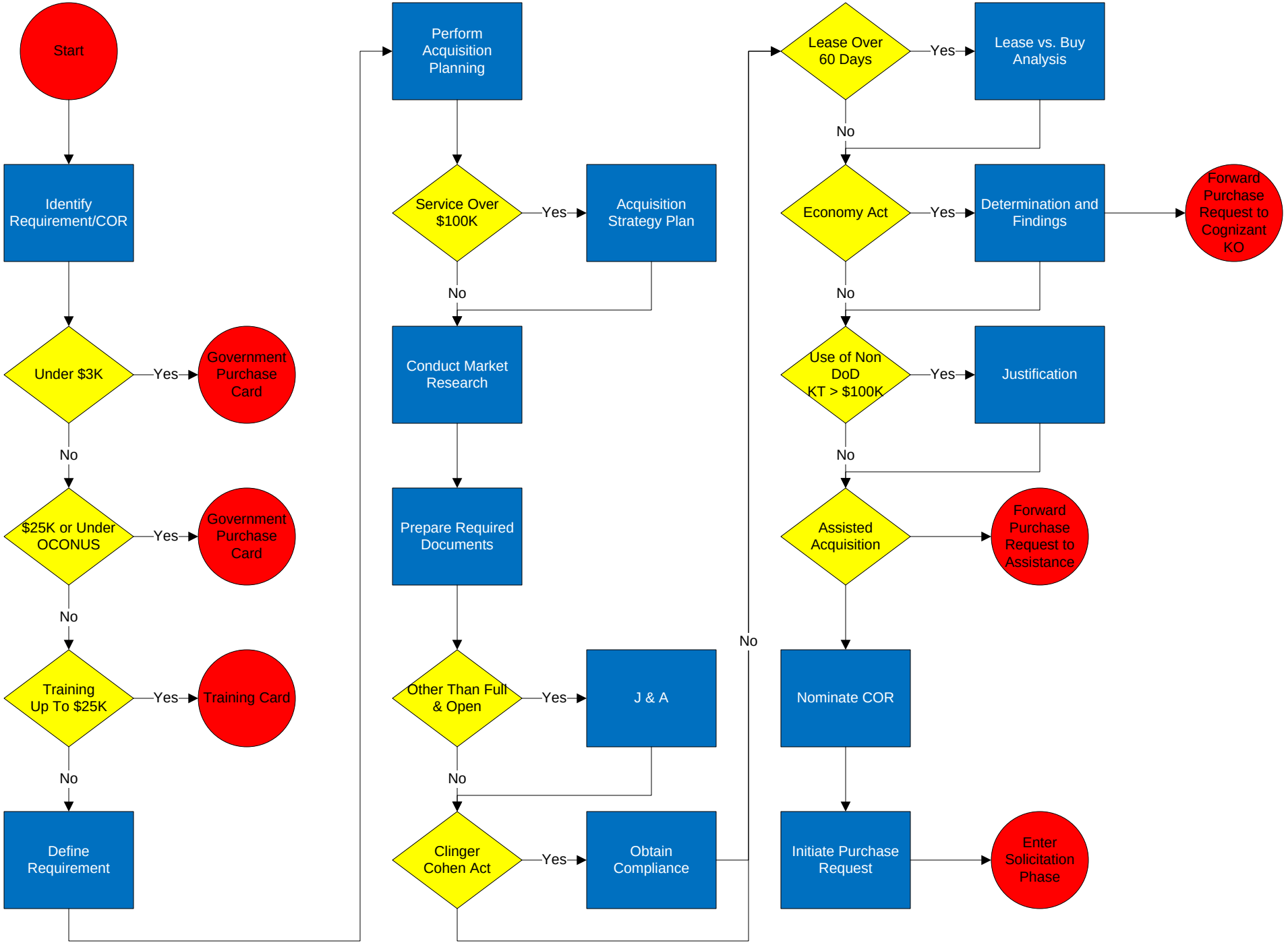Determine the Need